

# 2020 - 2021 Financial Aid High School Presentation

New Jersey Higher Education Student  
Assistance Authority



# The Mission

The Higher Education Student Assistance Authority is the only State agency with the sole mission of providing students and families with the financial and informational resources to pursue their education beyond high school.

# Goals of Financial Aid Office

- Primary goal is to assist students in paying for college and is achieved by:
  - Evaluating family's ability to pay for educational costs
  - Distributing limited resources in an equitable manner
  - Providing a balance of gift aid and self-help aid
  - Implement federal and state regulations for their college/university

# Types of Aid

## Help! Sources of Aid

- Federal
- State of New Jersey
- The College/University
- Outside Organizations
  - Civic organizations (ex.-local Rotary Club), parent's employer, high school awards

## Types of Financial Aid

- Grants
- Scholarships
- Loans
- Employment Opportunities

# Net Price Calculator

- All institutions must have a net price calculator posted on their websites.
- Students will be able to estimate the individual net price per institution.
- Based on full-time, first degree/certificate-seeking undergraduate students.

# Types of Aid - Federal

## Gift Aid - Grants

- **Federal Government 2019 - 2020**
  - Pell \$6,195 (max award)
  - SEOG \$4,000 (max award)
  - TEACH \$3,764 (max award)

2020 – 2021 Rates and fees are subject to change

# Types of Aid

## State Grants & Scholarships

### TAG (Tuition Aid Grant)

- File FAFSA or New Jersey Alternative Financial Aid Application
- Demonstrate Financial Need
- Be a U.S. citizen, eligible non-citizen or NJ Dreamer
- Must be New Jersey Resident & attend a New Jersey Institution
- Must be full time at an approved degree program
- Meet all state deadlines
- Part-Time TAG for County Colleges
  - Meet all TAG requirements
  - With the exception of being enrolled for 6-11 credits

# Types of Aid

## State Grants & Scholarship

### EOF (Educational Opportunity Fund)

- Award ranges from \$200 - \$2,500 annually depending on type of institution
- Must demonstrate educational and economically disadvantaged background
- File FAFSA or New Jersey Alternative Financial Aid Application

### Governor's Urban Scholarship

- Rank within the top 5% of their class at the end of junior year
- Attain a 3.0 GPA at the end of the junior year
- Attend an approved New Jersey college or University and reside in a designated community
- File FAFSA or New Jersey Alternative Financial Aid Application
- Have a New Jersey Eligibility Index below 10,500



# Types of Aid

## State Grants & Scholarship

### NJ STARS

- NJ residents who rank in the top 15% of their class at either the end of junior or senior year
- Achieve the required score on a college placement test to determine college readiness
- Students must take at least 12 college credits or 6 credits with a qualified doctors note
- Students must attain a cumulative GPA of 3.0 or higher at the start of the third semester at the county college to remain an NJ STAR
- File a FAFSA or New Jersey Alternative Financial Aid Application

### NJ STARS II

- Received NJSTARS funding and have a family taxable income of less than \$250,000
- Must earn an associates degree and graduate with a 3.25 GPA or higher
- May receive up to \$2,500 annually for a public or private 4-year NJ college or university
- Must take at least 12 college credits or 6 credits with a qualified doctors note
- File a FAFSA or New Jersey Alternative Financial Aid Application

# Types of Aid

## State Grants & Scholarships

### Governor's Industry Vocation Scholarship for Women & Minorities (NJ - GIVS)

- Up to \$2,000 per year for the cost of enrollment at one of New Jersey's 19 County Colleges, Technical / Vocational Schools, some Proprietary Schools
- Benefits women and minorities pursuing certificate or degree programs in construction – related fields
- Must be NJ resident
- File FAFSA or New Jersey Alternative Financial Aid Application
- Complete separate application online at [www.njgrants.org](http://www.njgrants.org)
- Some of the programs eligible for the scholarship include
  - Construction Supervision
  - Solar Energy Technology
  - Architectural Engineering Technology

# Types of Aid – State (cont.)

## Community College Opportunity Grant (CCOG)

- Tuition and Approved Fees
- AGI between \$0 - \$65,000
- Must be NJ resident attending county college of residence
- File FAFSA or New Jersey Alternative Financial Aid Application
- Minimum 6 credits per semester
- Make Satisfactory Academic Progress
- Must have a complete State grant record
  - All other federal or State grants will be deducted prior to CCOG award

# Self Help Loans & Gap Shortfall Solutions

- Monthly Payment Plans – offered by the college
- Federal Direct Loan Program (1<sup>st</sup> year dependent student)
  - Subsidized Stafford Loan \$3,500 need based
  - Unsubsidized Stafford Loan \$2,000 additional
- 2019 - 2020 - Federal Direct Undergraduate Direct Loans are 4.53% plus a 1.059% origination fee

2020 – 2021 Rates and fees are subject to change

# Self Help Loans to Cover the Gap

*borrow up to cost of attendance*

## 2019 - 2020 - NJCLASS Supplemental Loan Program

- 10 Year Fixed Rate NJCLASS LOAN, starting at 3.99%
- 15 Year Fixed Rate NJCLASS LOAN is 4.45%
- 20 Year Fixed Rate NJCLASS LOAN is 6.50%
- All options have a 3% origination fee
- Federal PLUS Program 7.08% with a 4.236% origination fee  
Origination fee, Parent is the borrower

2020 – 2021 Rates and fees are subject to change

# Institutional & Private Scholarships

- Factors that may influence eligibility:

Academics

SAT's

AP Courses

Activities

Academic Track

H.S. Attended

Athletic Ability\*

Geographic Diversity

Legacy (child of alumni)

Talent

Gender/Ethnicity

Class Rank

\* *Athletic awards offered by NCAA Division I and Division II schools only.*

# Applications to Access Aid

[student.collegeboard.org/profile](https://student.collegeboard.org/profile)

CSS Profile [Home](#)

## Apply for Financial Aid with CSS Profile

Nearly 400 colleges, professional schools, and scholarship programs use CSS Profile to award non federal aid.

[Sign In to Apply](#)

[Before You Apply](#) [How to Apply](#) [Fee Waivers](#) [International Applicants](#) [Info for Divorced Parents](#)

[hesaa.org](https://hesaa.org)

[About Us](#) [Students](#) [Parents/Guardians](#) [School Counselors](#) [Financial Aid Administrators](#) [Public Notices](#) [Login](#)

[Grants](#) [Scholarships](#) [NJ Dreamers](#)

## Financial Aid Resources for New Jersey Dreamers

The New Jersey Alternative Financial Aid Application allows NJ Dreamers enrolled in eligible New Jersey colleges and universities to apply for state financial aid.

**Who should complete this application?**

Complete this application if you are **not** a United States citizen or eligible noncitizen and meet all of the following criteria;

- Attended a New Jersey high school for at least three (3) years
- Graduated from a New Jersey high school **or** received the equivalent of a high school diploma in New Jersey
- Registered for [Selective Service](#) (male students only)
- Are able to file an affidavit stating that you will file an application to legalize your immigration status **or** will file an application as soon you are eligible to do so

[APPLY NOW](#)

[fafsa.ed.gov](https://fafsa.ed.gov)

Federal Student Aid | FAFSA.gov [English](#) | [Español](#)

## Need money for college?

Complete the FAFSA® (Free Application for Federal Student Aid) form to apply for financial aid for college, career school, or graduate school.

**NEW TO FAFSA.GOV?**

Submitting the FAFSA form is quick, and most importantly, it's FREE. Get started today.

[START HERE >](#)

**RETURNING USER?**

- [Make a correction](#)
- [Add a school](#)
- [View your Student Aid Report \(SAR\)](#)

[LOG IN >](#)

# Application: CSS Profile

- Nearly 400 Colleges and Organizations use the CSS profile to determine how they will award institutional funds
- Available 10/1 each year and collects more comprehensive income, asset and household information than the FAFSA (i.e. assets for business owners regardless of number of employees)
- Aligns with the FAFSA's use of prior - prior year income (currently 2018)

Register - Complete Application – Make payment - Submit



# CSS Profile

- Website to apply for profile  
[www.student.collegeboard.org/profile](http://www.student.collegeboard.org/profile)
- Website to apply for Noncustodial Profile:  
[www.ncprofile.collegeboard.org](http://www.ncprofile.collegeboard.org)

Customer Service  
844-202-0524  
[help@cssprofile.org](mailto:help@cssprofile.org)

# Application: FAFSA

- 2020-2021 FAFSA available October 1, 2019
- Mobile FAFSA via web browser, mobile phone or tablet
- FAFSA will use prior prior year income information (2018)
- IRS Data Retrieval Tool can be used immediately
  - All prior prior year tax information (2018) is already filed, allowing immediate retrieval.

# Notification of Which Tax Year to Use

Applicants and parents will be instructed to provide financial information from their 2018 tax return

Parent Tax Filing Status

Student Demographics School Selection Dependency Status Parent Demographics Financial Information Sign & Submit Confirmation

Application was successfully saved.

**Attention!** You must provide financial information from your parents 2018 tax return on the following pages.

For 2018 have your parents completed their IRS income tax return or another tax return? ?  
Already completed

For 2018 what is your parents' tax filing status according to 2018 tax return? ?  
Married-Filed Joint Return

Did your parents file a Puerto Rican or foreign tax return for 2018 ?  
 Yes  No

**IRS Data Retrieval Tool**

Applying is faster and easier if your parents transfer their tax return information into this FAFSA with the IRS Data Retrieval Tool (IRS DRT):

[LINK TO IRS](#)

# Application: FAFSA

- Submit the Free Application for Federal Student Aid (FAFSA) prior to the earliest school's deadline & complete the NJ State Specific Questions
- To ensure maximum consideration for federal, state, and institutional aid, check information from each school to determine:
  - Required application materials
  - Application deadlines

# Free Application for Federal Student Aid (FAFSA)

- Collects family's personal and financial information used to calculate the student's Expected Family Contribution
- File the FAFSA electronically
  - FAFSA on the Web at [www.fafsa.gov](http://www.fafsa.gov)
  - Student & Parent must create a Federal Student Aid ID (FSA ID) at [fsaid.ed.gov](http://fsaid.ed.gov)
- Use the IRS Data Retrieval Tool to populate income & tax information with actual prior - prior year tax information (currently 2018)

# IRS Data Retrieval Tool

- The IRS data retrieval tool or (DRT) is used to transfer tax return information into the FAFSA
- The DRT will be available beginning October 1<sup>st</sup> to support early FAFSA
- Tax filers who file Married filing separately and foreign tax returns cannot use DRT
- Amended tax returns – original tax data will be transferred

# What is a Federal Student Aid (FSA) ID?

- In order to enhance security, FAFSA has created a user name and password login at [www.fsaaid.ed.gov](http://www.fsaaid.ed.gov)
- Password resets, retrieval of User ID's and passwords can be accomplished at [www.fsaaid.ed.gov](http://www.fsaaid.ed.gov)
- If you are a parent of a ***dependent student***, you will need your own FSA ID
  - All parties must be verified by a mobile phone number or email when creating the FSA ID

# General Highlighted Eligibility Requirements for FAFSA

- Must have a valid Social Security Number
- Must be enrolled or accepted for enrollment in an eligible program of study
- Must be pursuing a degree, certificate, or other recognized credential
- Must be a U.S. citizen or eligible noncitizen
- Must be registered with Selective Service (males are required)



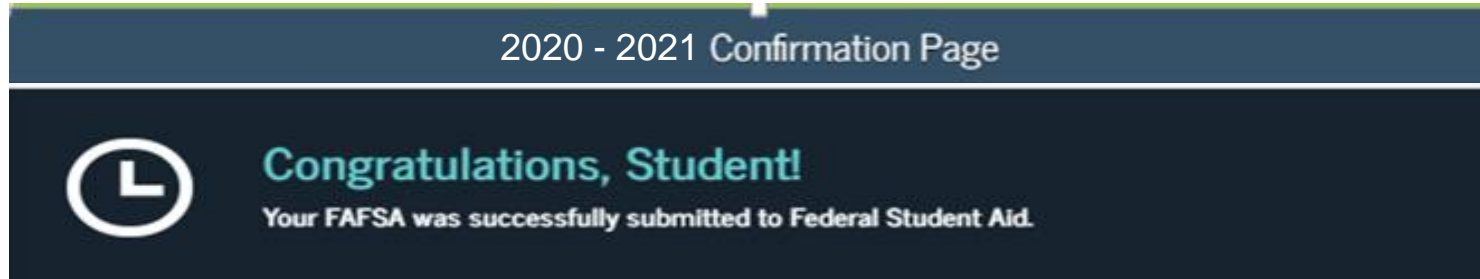
# Key Components of the FAFSA

- Student Demographics
  - Full Name
  - Social Security Number
  - Date of Birth
  - NJ applicants must provide an answer to the driver's license questions
  - **ALL** applicants must indicate their gender
- Student Income and Assets
  - IRS Data Retrieval
  - Income earned from work
- Student Status: Dependent/Independent
- Parent Demographics-Who is a Parent?
  - Social Security Number
  - Last Name
  - Date of Birth

# Key Components of the FAFSA (cont.)

- Household Size
  - Number in college
- Parent(s) Income and Assets
  - IRS Data Retrieval
  - Income earned from work
  - Dislocated Worker
- Federal Means Tested Benefits
  - Medicaid, SSI, SNAP, Free or Reduced Price School Lunch, TANF, WIC
  - List all colleges of interest (up to 10)

# Applying for State Aid



Once submitted, a copy of the FAFSA is sent to all listed institutions and to HESAA.

About a week after submitting the FAFSA, students **MUST** log into HESAA's NJFAMS portal (New Jersey Financial Aid Management System) to complete any tasks listed on the "TO DO" list. All tasks must be completed to be considered for Tuition Aid Grant (TAG) and all other State grants and scholarships.

**[www.njfams.hesaa.org](http://www.njfams.hesaa.org)**

# Common Mistakes Made on the FAFSA

- Student's name as it appears on the social security card, social security number, and date of birth
- Parent section vs. Student section
- Number of people in the household
- Divorced/remarried households
- Taxes paid vs. taxes withheld
- Including untaxable social security benefits
- Parental and student assets
  - “Zero” is a number
- College grade level
- Skipping the gender question

# Federal & State Verification

Students are randomly selected, however, using the IRS DATA Retrieval Tool will reduce the likelihood of being selected

- SCHOOL is responsible for verifying information for federal aid except for special circumstances
- HESAA is responsible for verifying information for State aid
- School may send request for information by mail or e-mail
- Always check your school account and NJFAMS account for required tasks
- Be sure to meet verification deadlines
  - November 1st for Fall and Spring
  - March 1st for Spring only

# New Jersey Alternative Financial Aid Application

**Allows NJ Dreamers enrolled in eligible New Jersey colleges and universities to apply for State financial aid.**

**Who should complete this application?**

Complete this application if you are **not** a United States citizen or eligible noncitizen and meet all of the following criteria;

- Attended a New Jersey high school for at least three (3) years
- Graduated from a New Jersey high school **or** received the equivalent of a high school diploma in New Jersey
- Registered for Selective Service (male students only)
- Are able to file an affidavit stating that you will file an application to legalize your immigration status **or** will file an application as soon you are eligible to do so

# NJFAMS








The screenshot shows the top navigation bar of the NJFAMS website. The main navigation menu includes: About Us, Students, Parents/Guardians, School Counselors, Financial Aid Administrators, Public Notices, and Login. Below this, a secondary menu highlights 'Grants' and 'Scholarships'. A red circle highlights the 'NJFAMS' link in the dropdown menu, with a red arrow pointing to it from the 'Grants & Scholarships' section. The dropdown menu also lists 'Financial Aid Administrators', 'NJCLASS', and 'School Counselors'. Below the navigation is a banner for 'New Jersey Grants & Scholarships' with the text 'Did you complete your FAFSA? How about the state questions?' and an image of books.

- All students must go to “NJGRANTS.org”
- Establish an NJFAMS Account by creating a User ID and Password

# NJFAMS

Welcome to NJFAMS!

**Check your To Do List for additional information we need to process your grant or scholarship.**

-  To Do List
-  View and Update Your School
-  Apply Online for Scholarships
-  Award and Eligibility Information
-  Notifications
-  View And Update Your Contact Information
-  Edit Your Profile

Your FAFSA for academic year 2019-2020 has been received

Your FAFSA for academic year 2018-2019 has been received



# Cost of Attendance

- Tuition and fees
- Room and board
- Books and supplies, equipment, transportation, and miscellaneous personal expenses
- Loan fees
- Study abroad costs
- Dependent care expenses
- Expenses related to a disability
- Expenses for cooperative education program

# Unexpected Costs

- Remediation Classes: extra 1 – 2 semesters
- Change in major: 1 – 2 years in addition
- Transferring: possible extra semester
- Unpaid internships: loss of Summer wages
- Study Abroad, Spring break, trips home and pledging costs
- Moving expenses and Summer storage

# What Is The Expected Family Contribution (EFC)?

- Basis of financial aid package
- EFC is determined by a federal formula that calculates need using the information you supplied on the FAFSA
- EFC & Financial Need are guidelines used by schools to determine an aid package
- EFC is not necessarily equal to a family's out-of-pocket costs

# Sample EFC for Smith Family

- Family lives in New Jersey
- Married parents, both age 52
- Household size of 4 with 1 child going to college
- 2018 adjusted gross income = \$120,000
- Assets = \$20,000
- Student income / assets = 0

**EFC = \$20,830**

# Financial Need for Smith Family

College	Community College	State College or University	Private College or University
COA	\$5,860	\$25,561	\$45,676
EFC	\$20,830	\$20,830	\$20,830
Financial Need	0	\$4,731	\$24,846

# The Cycle of Financial Aid

Oct - March	Complete FAFSA or New Jersey Alternative Financial Aid application, college search, college application process, and CSS Profile
November - May	Schools send award letters
June - July	School sends Fall Semester bill

# Where Do I Go From Here?

- Obtain and review admission, financial aid materials and deadlines from each school to which you are applying
- Meet all application deadlines
  - CSS Profile if applicable
  - Complete the FAFSA and any other application materials required by the school or your state agency - NJ State deadlines are:
    - TAG Renewal Students – April 15, 2020 preceding the academic year for which aid is requested
    - All Other Applicants – September 15, 2020 for Fall and Spring term awards; February 15, 2021 for Spring awards only

# Other Resources

- Outside Scholarships
- Campus Administered Payment Plans
- Campus Employment
- Specialized Campus Opportunities
  - ✓ Residential Advisors
  - ✓ Student Ambassadors
  - ✓ Student Tour Guides
  - ✓ Internships/CO-OP'S



# Private Scholarship Search

- Institution/college web sites
- Local library resources
- Local businesses, civic organizations and churches
- Parent's employer(s)
- [www.hesaa.org](http://www.hesaa.org)
- [www.fastweb.com](http://www.fastweb.com)
- [www.collegeboard.org](http://www.collegeboard.org)
- [www.mappingyourfuture.org](http://www.mappingyourfuture.org)



# NJBEST College Savings Plan

- NJBEST is the only 529 Savings Plan to award a scholarship ranging from \$500-\$1,500
- Must attend a New Jersey Institution
- Funds must be applied for in the freshmen year
- A qualified withdrawal must be taken
- Funding for NJBEST scholarships comes from HESAA
- Earnings on the NJBEST Plan are tax free when used to pay for the qualified higher education expenses of an NJBEST beneficiary
- Limit how much can be contributed annually

# HESAA Services

- Web Sites
  - [www.hesaa.org](http://www.hesaa.org)
  - [www.njgrants.org](http://www.njgrants.org)
  - [www.njclass.org](http://www.njclass.org)
  - <https://njfams.hesaa.org>
- Customer Care Line
  - 609-584-4480**
- NJBEST
- [MappingYourFuture.org](http://MappingYourFuture.org)

# QUESTIONS?



# Thank you